3/13/18

Re: GURU for the Industrial Sector: Al-Driven Energy Efficiency in Manufacturing

To Whom It May Concern:

The GURU AI Driven energy efficiency system for manufacturing is very compelling for is a rocket engine manufacturer located in the San Francisco Bay Area and requires significant electrical energy for 3D printing of metal parts. We have a business plan to grow our operations significantly to over 50 employees and a large number of complex electricity powered machining tools. The GURU system would allow us to optimize our energy usage and therefore reduce energy cost.

I am confident in the msb.ai team and Allan Grosvenor's ability to produce this important innovation for California energy users. My name is and I worked with Allan for almost four years in the aerospace industry. The work he did with the US DoD and DARPA was incredibly impressive and unique. Just tonight I spoke with a high level DARPA SETA (system engineering and technical assistance) for the DARPA XS-1 program that said the techniques that Allan demonstrated were unique, innovative, and fundamental to our team's success. I worked with Allan as the XS-1 business operations lead and cost volume lead on the XS-1 program. The GURU energy efficiency project is very important as industrial power usage is enormous, highly variable, and lends itself to automation and optimization. The energy demands for many industrial processes are significant and optimization for timing and process could significantly improve the electricity grids ability to meet demand.

Tesseract and myself look forward to beta testing and implementing the GURU system in our facility as soon as it becomes available.

Best Regards,